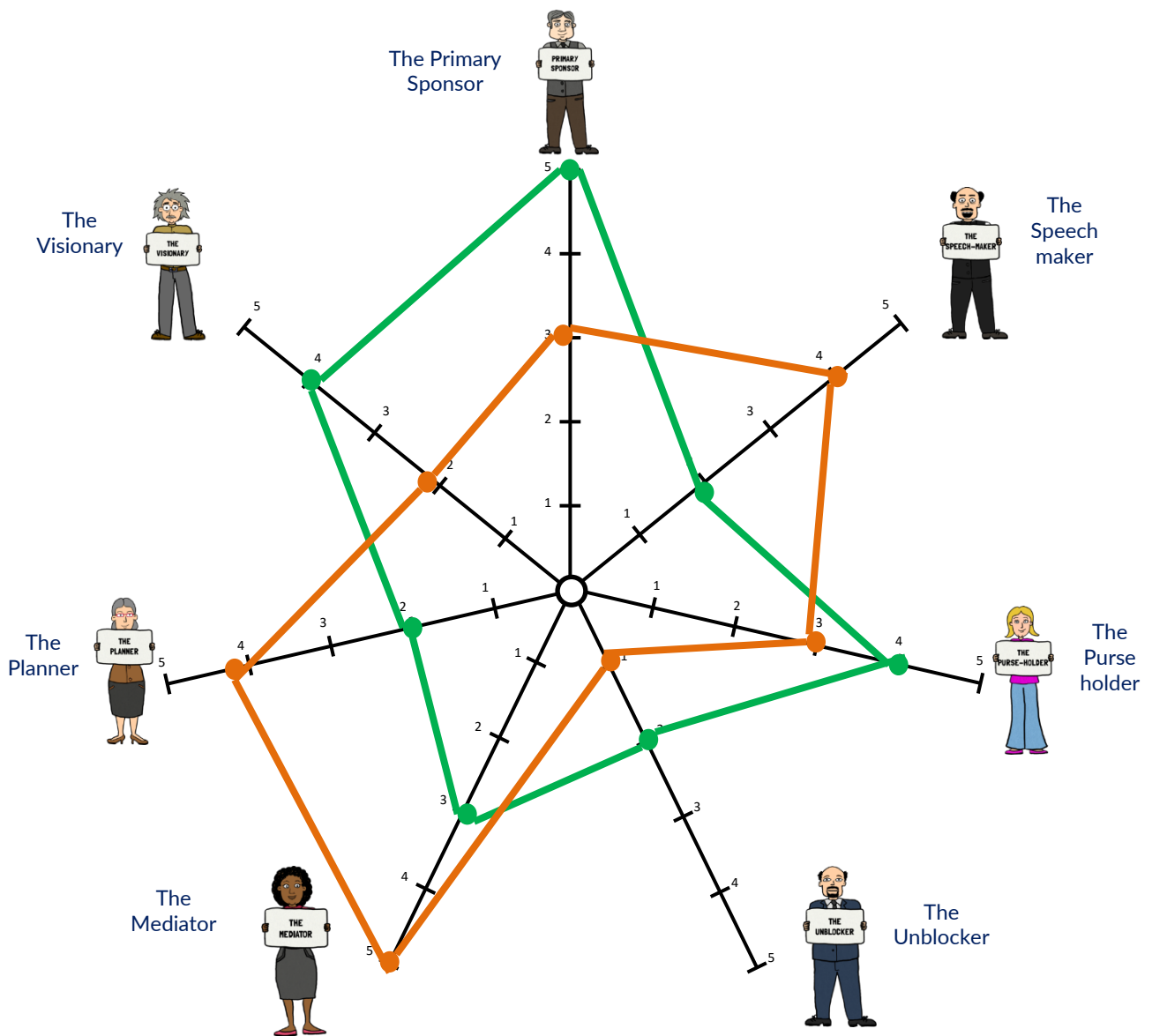


My sponsorship profile (completed example)



- My sponsorship profile for change projects I'm *currently* involved with
- My sponsorship profile for change projects *going forward*

Questions:

- Did you place the marks on the same places on each of the seven sponsor characteristics?
- Do the two shapes formed by joining the marks look different? Why?
- What commitments can you make to ensure that you transition to your ideal sponsorship style going forward?